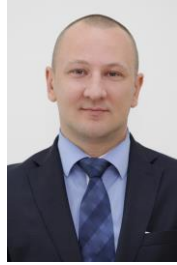


**Europass
Curriculum Vitae**



Personal information

First name(s) / Surname(s) Saša Petković
 Address(es) Kosovke djevojke 10/1, 78 000, Banja Luka,
 Republic of Srpska, Bosnia and Herzegovina
 Telephone(s) +387 51 430 057 (business) Mobile: + 387 65 562 452
 E-mail sasa.petkovic@efbl.org
<http://www.efbl.org/eng/o-nama/nastavnik/33/petkovic-sasa>

Nationality Serbian, B&H
 Date of birth 21st of April 1973
 Gender Male

Work experience

Dates 2001-on going
 Occupation or position held PhD, Assistant Professor, Vice Dean

Main activities and responsibilities I have been working at the Faculty of Economics of University of Banja Luka since academic 2001/2002. I am permanently employed since 01st of March 2002 when I worked as a teaching assistant on Market Research and SMEs Economics subjects in 2002 only and Economics of Enterprise subject till 2010. 05th of July 2007 I was elected on senior teaching assistant position, Economics of Enterprise subject. I am Assistant Professor of Economics and Management of SMEs subject, Theoretical Economics scientific area. In academic 2010/2011 year I am teaching on graduate Master study Globalization and Entrepreneurship subject and Enterprise Economics in Forestry, Faculty of Forestry of the University of Banja Luka. In academic 2011/2012 I am teaching on graduate Master study elective subject Business Analysis in Small and Medium-Sized Enterprises. Since the winter semester of the academic 2013/2014 I have been teaching as a visiting professor subject Planning and analysis at the enterprise in the School of Tourism and Hotel Management in Trebinje. In academic 2014/2015 year I am teaching on graduate Master study Management of Entrepreneurial Projects, International Project Management. Since November 2007 obtaining duties of vice dean for student's affairs. Since 27th of November 2014 I am director of Center for project management and entrepreneurship <http://www.efbl.org/eng/naucni-i-strucni-rad/cpme/>. Responsible for organizing and preparing schedules for exams and teaching, to coordinate Student service functioning, M&E, quality insurance and participation in international projects and cooperation (Tempus, FP7, Horizon 2020).

Name and address of employer University of Banja Luka, Faculty of Economics, Majke Jugovića No. 4, 78 000 Banja Luka, BiH, www.efbl.org

Type of business or sector Higher education institution

Dates 1999 –on going
 Occupation or position held Project Manager

Main activities and responsibilities I have been involved in work of international development organization CARE International Balkans since 1999 with Head of Office in Sarajevo and Branch Office in Banja Luka. Since 01st of April 2009 work under additional work contract as a project manager on regional projects. In CARE, as a project manager I have been managing various regional projects and economic development projects, in cooperation with youth NGO's, Roma NGO's, gender equality related projects, such as follows: Economic Livelihood Development Project (1999-2000), Western Balkans Youth and Student Democracy Initiative Project (2001-2006), Strengthening Democratic Development in Bosnia & Herzegovina and with strategic partners in Croatia (2005-2007), Strengthening Civil Society and Promoting Positive Youth Development Initiative, Combating Violence and Social Exclusion in the Western Balkans (2008-2010), Western Balkans GBV Prevention Initiative (2006-2009), Young Men as Allies in Preventing Violence and Conflict in the Western Balkans (2010-2013), Boys and Men as Allies in Violence Prevention and Gender Transformation in the Western Balkans (2013-2016), Young Men Initiative - Promoting Healthier Lifestyles among Youth in Bosnia and Herzegovina by Challenging Gender Stereotypes (2014-2017).

Name and address of employer	CARE International Balkan, Aleja Svetog Save 7 A, 78 000 Banja Luka, BiH, www.care-balkan.org																						
Type of business or sector	Non-profit development organization																						
Date	2002-2002																						
Occupation or position held	Project coordinator																						
Main activities and responsibilities	In the period from February till November 2002 year I was engaged in international development organization UMCOR based in Sarajevo and Banja Luka office on the microcredit operations.																						
Name and address of employer	UMCOR, Jovana Dučića bb , 78000 Banja Luka, BiH																						
Type of business or sector	Non-profit development organization																						
Education and training																							
Dates	27th of July 2010																						
Title of qualification awarded	PhD in Economics																						
Principal subjects/occupational skills covered	Theoretical Economics and Entrepreneurial Economics; PhD thesis: "SMEs in a function of economy efficiency (projected on Republic of Srpska)"																						
Name and type of organisation	University of Banja Luka, Faculty of Economics																						
Dates	28th of October 2006																						
Title of qualification awarded	Master of Science in Economics																						
Principal subjects/occupational skills covered	Theoretical Economics –master thesis "Influence of the quantitative costs structure on breakeven point and determination of the optimal level of capacity utilization"																						
Name and type of organisation providing education and training	University of Banja Luka, Faculty of Economics																						
Dates	05th of October 2000																						
Title of qualification awarded	BSc in Economics																						
Principal subjects/occupational skills covered	Microeconomics - thesis "Formation of agriculture products prices in EU and influence on agriculture sector in Republic of Srpska"																						
Name and type of organisation providing education and training	University of Banja Luka, Faculty of Economics																						
Personal skills and competences																							
Mother tongue(s)	Serbian																						
Other language(s)	English																						
Self-assessment																							
European level (*)																							
English	<table border="1"> <thead> <tr> <th colspan="2">Understanding</th> <th colspan="2">Speaking</th> <th colspan="2">Writing</th> </tr> <tr> <th colspan="2">Listening</th> <th colspan="2">Reading</th> <th colspan="2">Spoken interaction</th> <th colspan="2">Spoken production</th> </tr> </thead> <tbody> <tr> <td>C1</td> <td></td> <td>C1</td> <td></td> <td>C1</td> <td></td> <td>C1</td> <td></td> </tr> </tbody> </table>	Understanding		Speaking		Writing		Listening		Reading		Spoken interaction		Spoken production		C1		C1		C1		C1	
Understanding		Speaking		Writing																			
Listening		Reading		Spoken interaction		Spoken production																	
C1		C1		C1		C1																	
	(*) Common European Framework of Reference for Languages																						
Social skills and competences	Good communication skills and presentation skills acquired through working experience; Very good ability on interaction with people in multinational and cross-cultural working environment acquired through working experience at CARE International, UMCOR and University of Banja Luka.																						
Organisational/project skills and competences	Excellent project management skills and prioritizing tasks; very good skills for development and implementation of developmental and innovative projects including fundraising skills; Very good ability of coordination and administration projects; Excellent assessment skills, strong research and analytical skills; Very good experience in the cooperation project and team management; very good knowledge in measuring progress towards achievement of expected outcomes and results; very good knowledge in measuring sustainability of result and benefits; excellent skills for designing, managing, evaluate and monitoring comprehensive projects;																						
Technical skills and competences	Very good knowledge of CARE International Finance software application SCALA and online application for project management PAMODZI; very good in using on-line application for designing questionnaires and data collection such as www.surveymonkey.com , www.docs.google.com . Also, I am using alternative presentation programmes, such as www.prezi.com .																						
Financial skills and competences	Excellent knowledge in budgeting, excellent costs management, project financial evaluation, excellent knowledge in financial statistics, excellent knowledge in financial management, capital investment assessment, excellent knowledge in cost and accounting principles practices and procedures, very good knowledge in internal financial audit of cooperation projects, excellent knowledge of project activities costing...																						
Computer skills and competences	Very Good command Microsoft office tools (Word, Excel, Power Point, Access, Visio, Outlook);																						
Artistic skills and competences	-																						

Republic Srpska Association of Economists, SWOT, Banja Luka – one of the founders and Head of Department for entrepreneurship (www.swot.ba).

Member of Editorial Board of Leader, professional journal for management, and entrepreneurship and leadership theory and practice, Banja Luka, B&H (January 2008 – January 2009).

Member of Scientific Committee and Track Chairs of international conference REDETE <http://www.redete.org/>

I have been reviewing papers in following journals:

Acta Economica, Banja Luka <http://www.actaeconomica.efbl.org/>; Finrar, Banja Luka; Organizacija, Journal of Management, Informatics and Human Resources, Maribor, Slovenia, <http://www.degruyter.com/view/j/orga>; Academy of Management <http://review.aomonline.org/aom.asp>, Proceedings of the Faculty of Economics in East Sarajevo <http://www.zrefis.com/en/>.

I participated in numerous international conferences and joint projects and study visits to universities abroad, such as George Mason University, Washington, USA (2001), Vienna University of Economics and Business, Vienna, Austria (2009), University of Ljubljana, Faculty of Economics (2010), University of East London, United Kingdom (2013), University of Stuttgart, Germany (2014), University of Zagreb, Croatia (2014), Corvinus University Budapest, Hungary (2015), Stony Brook University, New York, USA (2015). I participated in numerous seminars and conducted workshops with the following topics: Business Planning, Strategic Planning, Financial Management, Fundraising strategies in non-profit organizations, Project cycle management, Design, monitoring and evaluation of the project cycle, Advocacy, Lobbying and Campaigning of which I would set aside Budapest, Hungary (2002), Vienna, Austria (2004), Belfast, United Kingdom (2007), Rio de Janeiro, Brazil (2009), Oslo, Norway (2009), Amsterdam, Netherlands (2013), Campaigning and Influencing Programme (Sofia, Bulgaria, 2015), Qualifications and Occupational Standards, Council of Europe (Jahorina, BiH, 2015) (see detailed provided list of services at <http://www.efbl.org/dokumenti/Nastavnici/33/BiblioEN.pdf>)

'B' category, since August 1998. Active driving experience ever since with safe driving record

ANNEX 1: Selected project management experience, consultancy and research projects

ANNEX 2: Selected papers and publications, policy reports

ANNEX 3: Awards and fellowship

ANNEX 1: Selected project management experiences, consultancy and research projects

- **2014-2017: Young Men Initiative - Promoting Healthier Lifestyles among Youth in Bosnia and Herzegovina by Challenging Gender Stereotypes**, CARE International Balkans and CARE Austria, project supported by Swiss Government and OAK Foundation, project manager.
- **2014: „Market research for SMEs “**, one day training, 11 participants (entrepreneurs and managers of SMEs), Chamber of Commerce Sarajevo Canton and Chamber of Commerce Banja Luka, one day training, 18 participants (entrepreneurs and managers of SMEs).
- **2014-2016: “Fostering Students’ Entrepreneurship and open Innovation in University-Industry Collaboration (Idea Lab)”**, Joint Project - Higher Education and Society 544373-TEMPUS-1-2013-1-RS-TEMPUS-JPHES, member of BiH project team on behalf of University of Banja Luka.
- **2013-2016: Boys and Men as Allies in Violence Prevention and Gender Transformation in the Western Balkans**, CARE International Balkans and CARE Austria, project supported by Austrian Development Agency, project manager.
- **2013-2015: “Strategic Development of Higher Education and Qualification Standards”**, Joint project of European Union and Council of Europe, member of BiH project team on behalf of University of Banja Luka.
- **2013: „Project Cycle Management – EU Project Proposal Designing Logic in according with IPMA methodology”**: practical training, 10 days of training, 26 participants from Administrative Centre of Banja Luka, City Development Agency Banja Luka, members of national minorities of Banja Luka, Public Company „Vodovod (Water Supply) “ Srbac and Project Management Association in BiH (<http://www.uup.netii.net/>), trainer and consultant.
- **2013: Project Cycle Management – EU Project Proposal Designing Logic in according with IPMA methodology”**: practical training, 12 days of training 25 participants from Administrative Centre of Banja Luka, University of Banja Luka, Innovation Centre Banja Luka, University Entrepreneurship Centre Banja Luka and Project Management Association in BiH(<http://www.uup.netii.net/>), trainer and consultant.
- **2012: “Team Building –Behavioural Competences“** Conducted part of training for international certification of project managers D Level for 20 managers and employees of Public Company „Komunalno“, Ltd. Brčko, Brčko District, BiH.
- **2011: „Intangible Assets as Potential for Growth in the Republic of Srpska“** , I participated in research of teams of experts from Faculty of Economics, Ljubljana, Slovenia and Faculty of Economics, Banja Luka which results have been published in monograph „Intangible Assets as Potential for Growth in the Republic of Srpska“, research team member.
- **2011: Strengthening Quality Assurance System within Western Balkans HEIs in Support of National and Regional Planning“** , University of Banja Luka, CUBRIK TEMPUS Project, as a team leader developed: 2011 Self Assessment Report of the Faculty of Economics of the University of Banja Luka – EFQM model.
- **2011: „Guide for development and improving study programmes“**, University of Banja Luka, project team member and co-author.
- **2010-2013: Young Men as Allies in Preventing Violence and Conflict in the Western Balkans**, CARE International Balkans and CARE Norway, project supported by Norwegian Ministry of Foreign Affairs, MOTT Foundation and OAK Foundation, project manager.
- **2009-2011: “Strengthening Higher Education in BiH III”**, Joint project of European Union and Council of Europe, member of BiH project team on behalf of University of Banja Luka.
- **2008-2010: Strengthening Civil Society and Promoting Positive Youth Development Initiative**, CARE International Balkans, project supported by MOTT Foundation, project manager.
- **2008-2010: Combating Violence and Social Exclusion in the Western Balkans**, CARE International Balkans and CARE Norway, project supported by Norwegian Ministry of Foreign Affairs, project manager.
- **2007-2009: Tempus Joint European Project JEP 41077 2006 “Joint Master for South-East Europe in Economics and management Science Program”** – Faculty of Economics, University of Banja Luka, project team member.
- **2006-2008: Western Balkans GBV Prevention Initiative**, CARE International Balkans and CARE Norway, project supported by Norwegian Ministry of Foreign Affairs, project manager.
- **2005-2007: Strengthening Democratic Development in Bosnia & Herzegovina and with strategic partners in Croatia**, CARE International Balkans, project supported by MOTT Foundation, project manager.
- **2006: “Strategic Planning Workshop”**. Conducted two days planning session for 18 people, members of BiH Commission for the coordination of youth issues in Bosnia and Herzegovina, GTZ, trainer.
- **2001-2006: Western Balkans Youth and Student Democracy Initiative Project**, CARE International Balkans, project supported by Ireland Ministry of Foreign Affairs, project manager.
- **1999-2000. Economic Livelihood Development Project**, CARE International Balkans, project coordinator.

Detailed list of conducted trainings and consultancy services is available at <http://www.efbl.org/eng/o-nama/nastavnik/33/petkovic-sasa>

ANNEX 2: Selected papers and publications

Books

- Trivić, J. and Petković, S. (2015). Different Features of Transition Economies-Institutional Matter. In Dana, L.P. and Ramadani, V. (Eds.), Family Businesses in Transition Economies (pp. 71-96). New York, USA: Springer International Publishing. DOI 10.1007/978-3-319-14209-8_4, Print ISBN 978-3-319-14208-1, Online ISBN ISBN 978-3-319-14209-8
- Petković, S. and Berberović, S. (2013). Economics and Management of Small and Medium Sized Enterprises. Principles and Policies. Banja Luka: Faculty of Economics of University of Banja Luka. ISBN 978-99938-46-52-9.
- Petković, S. and Tešić, J. (2013). SMEs and Entrepreneurship Development and Institutional Support in Republic of Srpska (Bosnia and Herzegovina). In Ramadani, V. and Schneider, R.C. (Eds.), Entrepreneurship in the Balkans. Diversity, Support and Prospects (pp. 293-315). New York, Heidelberg, Dordrecht, London: Springer Link. ISBN 978-3-642-36577-5, DOI 10.1007/978-3-642-36577-5.
- Petković, S. and Zupan, N. (2012). HRM and Organization. In Prašnikar, J. and Knežević-Cvelbar, Lj. (Eds.), Intangible assets as a potential for growth in Republic of Srpska (pp. 62-77). Ljubljana, Slovenia: University of Ljubljana, Faculty of Economics. ISBN 978-961-240-238-9.

Papers

- Petković, S. and Vidović, M. (2015). Interdependence between tax policy and development of the SME sector: An empirical study in the Republic of Srpska. *Acta Economica*. 13 (23), (the paper will be published in July 2015).
- Petković, S., Trivić, J. and Latinović, B. (2015). Clustering - A New Paradigm or Another Theoretical Model. *Acta Economica*. 13, (22), pp. 113-150. DOI: 10.7251/ACE1522113P
- Zolak Poljašević, B. and Petković, S. (2013). Human Resource Management in Small and Medium-Sized Enterprises: Conceptual Framework. *Facta Universitatis*. 10 (3), 301-315. UDC 005.96:334.63/64
- Petković, S. and Novarić, B. (2013). Matchmaking Programme in function of the economic recovery: An empirical study in the Republic of Srpska. *Acta Economica*. 11, (19) 95-126. DOI: 10.7251/ACE1319095P
- Petković, S. and Novarić, B. (2012). Conditions and limitations on investments of small and medium enterprises in intangible assets as a response to the crises of the real sector. *Acta Economica*. 10 (17), 53-82. DOI: 10.7215/ACE1217053P.
- Petković, S. (2010). Marketing planning in SMEs and business success. *Financing*, 01 (10), 32-38. UDK 658.8:338.242.2
- Mikerević, D. and Petković, S. (2010). Advantages and limitations of SMEs capitalization. *Finrar*, 8, (9), 18-25. UDK 658.5:005.21.
- Petković, S. (2007). Non-profit organizations organizational sustainability. *Leader*, 5, 3-4, pp. 34-40. ISSN 1512-9276.
- Petković, S. (2005). Benchmarking application in Enterprise Quality Ensurance advancement. *Leader*, 3, 3-4, pp. 23-27. ISSN 1512-9276.
- Petković, S. (2004). Management and leadership. *Entrepreneur*, 2, 1-2, pp.10 – 14. ISSN 1512-8776.
- Petković, S. (2003). EU activities for small and medium size enterprises. *Entrepreneur*, 1, 7-8, pp. 44-50. ISSN 1512-8776.

International conferences

- Petković, S. (2014). Modeling of structural support of SMEs and entrepreneurship in Republic of Srpska. In Proceedings of, 1st International Conference "Innovation and Entrepreneurship – Drivers of Development and Employment, (pp. 48-67). Banja Luka, 19th of September 2014. Banja Luka: Faculty of Economics of University of Banja Luka. ISBN 978-99938-46-62-8.
- Trivić, J. and Petković, S. (2014). Institutions and institutional environment in candidate and potential candidates – how far are we?, in Dimitrijević D. (ed.) Old and New World Order Between European Integration and Historical Burdens: perspectives and challenges for Europe of 21st century, (pp. 458- 472). Institute for International Economics and Politics, Belgrade and Hans Seidel Foundation, Munich. ISBN 978-86-7067-207-9.
- Petković, S., Ateljević, J. and Narić, I. (2014). Possibilities of forming venture capital funds in transitional countries: an empirical study in Bosnia and Herzegovina. In Proceedings of 03rd REDETE Conference Economic development and Entrepreneurship in Transition Economies: Challenges in the Business Environment, Barriers and Challenges for Business Development, and Institutional Infrastructure. April 10-13th 2014 (pp. 105-120). Banja Luka: University of Banja Luka, Faculty of Economics. ISBN 978-99938-46-54-3.
- Petković, S., Novarić, B. and Zlatković, M. (2014). Innovation Centers as Generators of Technologically Advanced Small Enterprises: An Empirical Study in Bosnia and Herzegovina. Proceedings of the 2nd International OFEL Conference on Governance, Management and Entrepreneurship, 4th - 5th April, 2014 (pp. 974-990). Dubrovnik, Croatia: University of Dubrovnik, Department of Economics and Business Economics. ISBN: 978-953-57413-3-6.
- Ateljević, J.; Tešić, J.; Petković, S. (2012). Maintaining International Trade Liberalization of Small Transitional Economies. //European Entrepreneurship in the Globalizing Economy: Preparation of New Generation of Entrepreneurs and Business Leaders. 04th International Conference, Sozopol, Bulgaria, June 03-06th 2012
- Petković, S. (2011). Economic Development and Entrepreneurship in Transition Institutional Support for Entrepreneurship and SMEs Development: An Empirical Study on Republic of Srpska (Bosnia and Herzegovina). Proceedings of 01st REDETE Conference Economic development and Entrepreneurship in Transition Economies: A Review of Current Policy Approaches. October 27-29th 2011, (pp. 506-527). Banja Luka: University of Banja Luka, Faculty of Economics. ISSN 2233-1034, UDC 330.34 (100) (063).
- Petković, S. (2010). Sources of Financing SMEs in Republic of Srpska. In Mikerević, D. (Ed.) 14th Congress of Association of Accountants and Auditors of Republic of Srpska, Teslić, B&H, Septembertember 23-25th 2010. Teslić: The Association of Accountants and Auditors of Republic of Srpska, pp. 343-377. UDK 658.8:338.242.2.

Policy Reports/member of Commissions

- Development of economic policies, consulting services for NDI client (<http://www.ndi.ba/>), consultant (2013).
- "Introduction of corporate governance in PE "Srpske šume (Public Forest Enterprise of the Republic of Srpska, Bosnia and Herzegovina)", team member in the developing strategic document (2009).
- Strategy for SMEs Development and entrepreneurship in the city of Banja Luka, 2010-2015 year as Project Team Leader (2009).
- Youth policy of the City of Banja Luka - Leader of the working group for development of strategy of the Youth Employment (2006).
- Youth Policy of the Republic of Srpska- Leader of the working group for development of strategy of the Youth Entrepreneurship and Employment. (2004)
- ANNEX 3: Awards and fellowship